Many Medicare Supplement carriers have made it easier to sell their products telephonically. Here are a few tips and tools to help you continue to conduct business as usual.

USE ONLINE QUOTING AND ENROLLMENT TOOLS
Many Medicare Advantage and Prescription Drug Plan carriers offer approved online enrollment tools, making it easy to export quotes as PDFs or share quote information directly with clients.

CONTRACT WITH CARRIERS SUPPORTING TELEPHONIC ENROLLMENTS
Some Medicare Advantage, PDP and Medicare Supplement carriers currently allow for telephonic enrollments, and others who typically don’t are starting to make exceptions. For an up-to-date list or to become contracted with carriers that allow for telephonic enrollments, please contact your marketer.

UTILIZE TECHNOLOGY
Screen sharing technology is a great way to present information to clients when you can’t be there in person. Here are a few screensharing tools to consider:
- **Screenleap** - From $15 per month
- **Zoom** - From $14.99 per month
- **Skype** - Included with Office 365
- **GoToMeeting** - From $14 per month